ANNUAL USE OF CAPITAL SURVEY - 2009

NAME OF INSTITUTION

(Include Holding Company Where Applicable)

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Person to be contacted	Lloyd W. Baker, EVP/CFO	RSSD:	
regarding this report:		(For Bank Holding Companies)	2126977
		,	
CPP Funds Received:		Holding Company Docket Number:	
	\$124,000,000	(For Thrift Holding Companies)	
CPP Funds Repaid to		FDIC Certificate Number:	
Date:	\$0		28489
Date.	1.	(For Depository Institutions)	
Date Funded (first		City:	
funding):	11/21/2008	'	Walla Walla
14114116/1			
Date Repaid¹:		State:	
·			Washington

¹If repayment was incremental, please enter the most recent repayment date.

American taxpayers are quite interested in knowing how banks have used the money that Treasury has invested under the Capital Purchase Program (CPP). To answer that question, Treasury is seeking responses that describe generally how the CPP investment has affected the operation of your business. We understand that once received, the cash associated with TARP funding is indistinguishable from other cash sources, unless the funds were segregated, and therefore it may not be feasible to identify precisely how the CPP investment was deployed or how many CPP dollars were allocated to each use. Nevertheless, we ask you to provide as much information as you can about how you have used the capital Treasury has provided, and how your uses of that capital have changed over time. Treasury will be pairing this survey with a summary of certain balance sheet and other financial data from your institution's regulatory filings, so to the extent you find it helpful to do so, please feel free to refer to your institution's quarterly call reports to illustrate your answers. This is your opportunity to speak to the taxpayers in your own words, which will be posted on our website.

What specific ways did your institution utilize CPP capital? Check all that apply and elaborate as appropriate, especially if the uses have shifted over time. Your responses should reflect actions taken over the past year (or for the portion of the year in which CPP funds were outstanding).

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X	Increase lending or reduce lending less	The stronger capital position added to our ability to fund credit-worthy borrowers. We specifically
	than otherwise would have occurred.	increased our advertising directed at lending programs, including small business loans and special
		low rate financing for purchasers of new construction homes that our builders were marketing.

	increased lending, please describe the	Residential mortgage loans, including special low rate financing for purchasers of newly constructed homes that were being marketed by our builders; Small and mid-sized business loans; Agricultural business loans; and Consumer loans.
	etc.).	The additional capital allowed us to purchase local municipal notes and bonds that we likely would not otherwise have purchased.
X		We invested in fixed assets for four new branches in 2009 that we likely would not have opened without the capital infusion.
1	Increase reserves for non-performing assets	Our reserves for loan losses were increased by \$20 million in 2009, from 1.90% of total loans at December 31, 2008 to 2.51% of total loans at December 31, 2009.

	Reduce borrowings	
	_	
<u> </u>	Increase charge-offs	Our net charge-offs were \$89 million for the year ended December 31, 2009 compared to \$33 million
X	mercuse enarge ons	for the year ended December 31, 2008.
_	Purchase another financial institution or	
	purchase assets from another financial	
	institution	
_		
	Held as non-leveraged increase to total capital	

What actions were you able to avoid because of the capital infusion of CPP funds?						
ľ	While our loan totals were down for the year ended December 31, 2009 largely because of weak demand in the recessionary environment, we likely would have further curtailed new loan originations without the CPP capital infusion. We also likely would have reduced our staffing and implemented other expense reduction strategies designed to conserve capital to meet regulatory guidelines.					

What actions were you able to take that you may not have taken without the capital infusion of CPP funds?					
The capital infusion from the CPP funds allowed us to initiate an aggressive marketing campaign to assist our builders to sell their existing inventory of newly constructed homes by providing significant media advertising support and special low interest rate financing for home purchasers. This "Great Northwest Home Rush" campaign received national attention as an example of the positive use of TARP funding and provided meaningful stimulus to sales. The additional capital also allowed us to continue to aggressively pursue and fund loans and bonds from local municipalities and other governmental entities, including housing authorities serving low and moderate income families. Further, we opened four new branch locations in 2009, including the construction of a new two story office building in downtown Everett, Washington. Without the CPP funding, all of this loan, investment and branching activity would likely have been curtailed in 2009 in an effort to limit growth and conserve capital to meet regulatory capital guidelines.					
conserve capital to meet regulatory capital guidelines.					

Please describe any other actions that you were able to undertake with the capital infusion of CPP funds.					

According to the Paperwork Reduction Act of 1995, no persons are required to respond to a collection of information unless it displays a valid OMB control number. The valid OMB control number for this information collection is 1505-0222. The time required to complete this information collection is estimated to average 80 hours per response.